

## **WOODS BRAND IDENTITY GUIDELINES**

## INTRODUCTION

As Woods Equipment Team Members, we all play a role in protecting our company's brand equity – one of our most valuable assets.

The best way to protect and build this asset is consistent and accurate use of our brandmarks, taglines, colors and fonts. Every time you use a brand element in your printed and electronic communication, you are taking responsibility for ensuring compliance to these brand identity guidelines. We appreciate your efforts!

This document gives you an overview of our brand identity as well as guidance for using graphic elements correctly when producing Woods® and Woods® Construction brand communications.

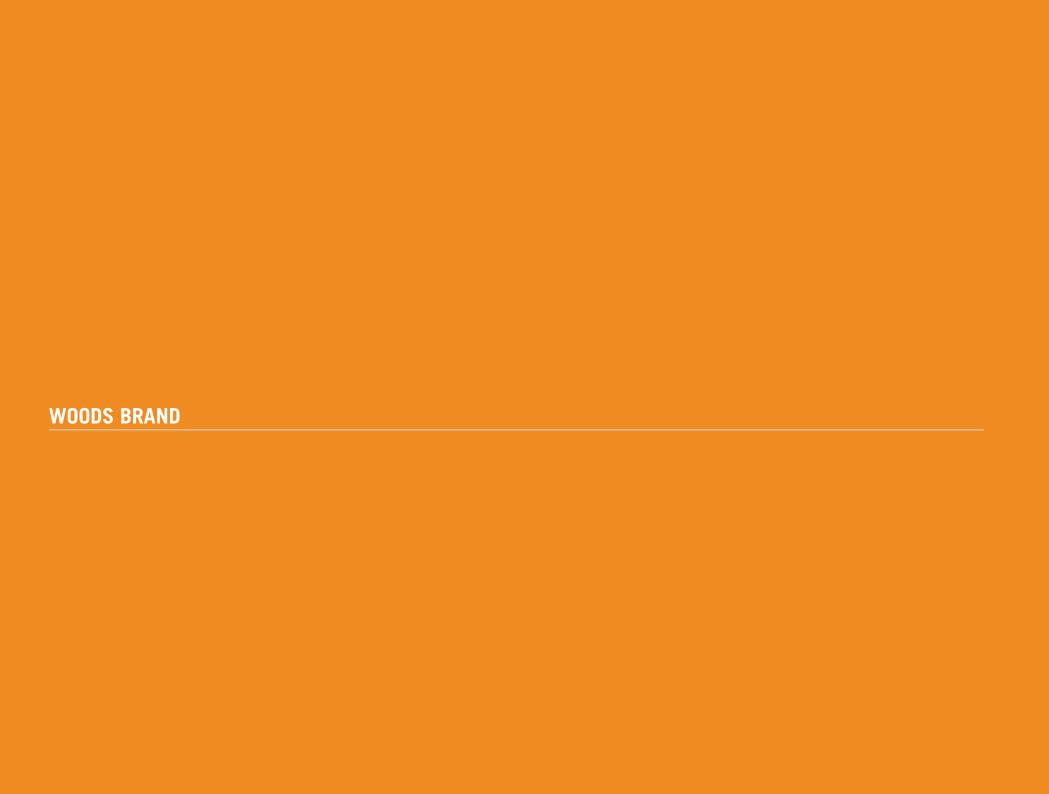
The specifications outlined here cover standard print and electronic applications. Special applications such as packaging, apparel, promotional merchandise, and dimensional pieces are not included and require consultation with a member of the Woods Brand Marketing and Communications Team.

When producing materials on behalf of one of our business partners, be sure to follow that company's brand guidelines, available from Woods Brand Marketing and Communications.

Again, we appreciate your efforts in ensuring compliance to the Woods Brand Identity Guidelines. If you have questions or need additional guidance, please contact Woods Brand Marketing and Communications at marketing@woodsequipment.com.

# **TABLE OF CONTENTS**

Woods Brand
Our Brandmark6
Incorporating Woods Equipment Identity
Color Models and Values
Usage and Misuse
Color Palettes
Typography15
Addendum
Product Brands
lcons
Corporate Identity Standards



#### **OUR BRANDMARK**

The full-color version of the Woods brandmark is the primary element of the identity system. It is strongly recommended that this version be used in branded applications whenever possible.

Note: As one of our most important assets, the brandmark must always appear as shown on this page or in one of the color variations described in these guidelines. Never attempt to redraw or rescale the brandmark or add other graphic elements to its presentation.



FULL COLOR BRAND LOGO
WOODS\_LOGO\_CMYK\_PMS144.ai



BLACK-ONLY BRAND LOGO WOODS\_LOGO\_BW.ai



FULL COLOR REVERSE BRAND LOGO WOODS\_CMYK\_PMS144\_reverse.eps

# **WOCDS CONSTRUCTION**

WOODSCONSTRUCTION LOGO H.ai



WOODSCONSTRUCTION LOGO\_V.ai

#### **INCORPORATING BLOUNT IDENTITY - WOODS**

Use as a "signature" in footers and as a return address element on product catalogs, and other collateral material in North America.



WOODS\_BLOUNT\_LOGO\_PMS144.eps



WOODS BLOUNT LOGO BW.ai



WOODS\_BLOUNT\_LOGO\_PMS144\_REV.ai



**WOODS**® | A Blount International Brand 2606 South Illinois Route 2, PO Box 1000 Oregon, Illinois 61061



**WOODS®** | A Blount International Brand 2606 South Illinois Route 2, Oregon, Illinois 61061 tel 800-319-6637 woodsequipment.com

#### **INCORPORATING BLOUNT IDENTITY - WOODS CONSTRUCTION**

Use as a "signature" in footers and as a return address element on product catalogs, and other collateral material.



WOODSCONSTRUCTION LOGO\_BLOUNT\_V.ai



**WOODS CONSTRUCTION®** | A Blount International Brand 2606 South Illinois Route 2, PO Box 1000 Oregon, Illinois 61061

WOODSCONSTRUCTION LOGO\_BLOUNT\_H.ai

#### **INCORPORATING BLOUNT IDENTITY - BRAZIL**

Use as a "signature" in footers and as a return address element on product catalogs and other collateral material in Brazil (Portuguese).



WOODS\_BLOUNT\_LOGO\_CMYK.eps



WOODS\_BLOUNT\_LOGO\_BW\_B.eps



WOODS\_BLOUNT\_LOGO\_CMYK\_REV.eps

#### **COLOR MODELS AND COLOR VALUES**

Color versions of the logo are used for all applications where color can be reproduced properly, (e.g., color printing, electronic presentations, and websites). The logo itself uses three colors: Black, PMS 144 (orange), and PMS 382 (green). The Woods Color logo is used in traditional print as either a 4-color CMYK file, or 5-color CMYK+PMS 144 (orange). Black & White versions of the logo are used when printing or reproducing in black and white or when the correct colors (Woods orange and green) are not available for use.





#### **LOGO USAGE**

#### THE EXCLUSION ZONE

To retain the power of the identity, a minimum amount of clear space should surround the Woods logo at all times. This area should be kept clear of any distracting elements, including type, artwork and photography. The primary area of non-interference is 1X around all elements of the logo, X being the height of the W in the Woods logo.



#### MINIMUM LOGO SIZE

To ensure the integrity of the Woods logo, do not reduce its height to less than .2813 inches for print and 70 pixels or .5 inch for screen applications. Other reproduction methods may require the minimum size to be greater than sizes identified here.

Print: .2813" high WOODS.

Screen: .5" high

#### **LOGO USAGE**

The full-color format is preferred for the Woods logo, placing it on a black or white background.





WOODS\_LOGO\_CMYK\_PMS144.ai

Woods\_CMYK+PMS144\_reverse.eps

In black and white applications, one color formats are acceptable. The logo may appear in all black or reversed out of a dark background color or photo.





WOODS\_LOGO\_BW.ai

WOODS\_LOGO\_WHITE.ai

#### **LOGO MISUSE**

The consistent and correct application of the Woods brandmark is essential to protecting the brand's integrity and building its equity in the marketplace. Always follow the standards presented in these guidelines. The examples on this page illustrate some of the unacceptable uses of the Woods brandmark.

Note: Never attempt to redraw or rescale the elements of the brandmark or add other graphic elements to its presentation.





of the brandmark.





Never tilt the brandmark.



Never distort the shape of the brandmark.



Never add elements over, in, or frame the brandmark.

#### **PRIMARY COLORS**

The consistent use of these colors will generate recognition and strengthen our brand identity. The Woods brand logos and product logos must always use the primary color palette or white when reversed out.

#### **WOODS ORANGE**

**PRINT** Pantone 144 C **CMYK** C0 M48 Y100 K0 RGB R248 G151 B29

WEB SAFE #F8971D



#### **WOODS GREEN**

PRINT Pantone 382 C **CMYK** C29 M0 Y100 K0 RGB R193 G216 B47 WEB SAFE #C1D82F



#### **WOODS YELLOW**

PRINT Pantone 116 C **CMYK** C0 M14 Y100 K0 **RGB** R255 G205 B0

WEB SAFE #FFCD00



#### **BLACK**

**PRINT** Black

**CMYK** C52 M6 Y0 K25 RGB R86 G155 B199





#### **RICH BLACK\***

**PRINT** Rich Black

**CMYK** C50 M40 Y40 K100



\*Rich black should always be used in commercial printing brochures due to the amount of black in the design. The black in the WOODS® logo should be rich black as well if the text is large. CMYK values added together in general should not exceed 250 for print.

#### **TYPOGRAPHY**

#### **PRINT FONTS**

These are not system fonts and may need to be purchased. These fonts are the primary choice for professionally produced Woods communication materials.

Berthold Akzidenz Grotesk | Light

Berthold Akzidenz Grotesk | Light Condensed

Berthold Akzidenz Grotesk | Regular

Berthold Akzidenz Grotesk | Medium

Berthold Akzidenz Grotesk | Medium Condensed

**Berthold Akzidenz Grotesk | Bold** 

Berthold Akzidenz Grotesk | Bold

Glypha LT Std | 45 Light

Glypha LT Std | 55 Roman

Glypha LT Std | 65 Bold

Glypha LT Std | 75 Black

#### **WEB AND EVERYDAY FONTS**

These are system fonts and should not need to be purchased, making them the best option for web and everyday users.

Arial | Regular

Arial | Bold

Arial Narrow | Regular

Arial Narrow | Bold



## **PRODUCT BRANDS**

#### **WOODS PRODUCT BRAND LOGOS**

These logos have unique and sometimes restricted applications. Please contact the Woods Branding and Communications team at <a href="marketing@woodsequipment.com">marketing@woodsequipment.com</a> to request access and further direction.

Note: WOODS® Construction (CE) logos are as follows and must be named in this order - WainRoy, Central Fabricators, Gannon, ALITEC.

## **WOODS CONSTRUCTION**

WOODSCONSTRUCTION LOGO.eps









## **BATWING**<sub>®</sub>

BATWING\_2018\_BLK\_PMS144.eps



BATWING 2018 BLK WHITE.eps





Woods Since 1946 Logo CMYK+PMS144.png









## **ICONS**

Promotional icons are used to increase attention of important messages and initiatives. The

"Power Team" icons are used as part of our end-customer research and loyalty program.



PowerTeam\_gray\_black.jpg



PowerTeam\_orange\_black.jpg



PowerTeam\_yellow\_black.jpg

## **CORPORATE IDENTITY STANDARDS**

The Woods Equipment Identity Guidelines capture proper usage of the corporate brand, including use of the Woods logo, letterhead, business cards, email signatures, signage, and PowerPoint templates. If you have any questions, please call 1-800-31-WOODS and ask for the Marketing department.



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